

MBA Concentration – ENTREPRENEURSHIP

Coordinator	Professors Ken Harrington and Bart Hamilton
Description	<p>The entrepreneurship concentration is designed to mesh with and enrich the learning that is offered with Olin's other concentration areas. The entrepreneurship concentration should always be taken with an additional concentration choice. This is recommended because there is a high level of discovery that occurs as students investigate entrepreneurial career alternatives. This discovery process can be uncertain and often includes clarifying personal goals, determining startup viability and learning about different entrepreneurial career paths. The recommended course sequence allows students to understand, apply and experience an entrepreneurial environment. The goal is to have students understand the entrepreneurial mindset and approach to problem solving. The concentration assumes that this approach to leadership, problem solving and decision-making will become increasingly important as the rate of world change accelerates. In many careers, students may discover that the entrepreneurial mindset is an important toolset to employ. There are five points where it is advised that students make choices and possibly career decisions. These decision points occur at the end of each semester and during the summer between the student's first and second year. Concentration advisors are available to provide counsel regarding personal alternatives that may depend upon individual situations and learning objectives. We believe that maximum value can be derived from this concentration by pursuing the Recommended Primary Courses and then supplementing those with additional Supplemental Electives.</p> <p>NOTE: Additional supplemental elective courses from outside the Olin School may add value to this concentration depending upon a student's learning objectives and career choices. Concentration advisors will be happy to consult with you to help select courses related to your personal entrepreneurship learning goals. Examples of courses that might be taken include industry (Biomedical Engineering) or discipline specific (Intellectual Property Law) topics that could be offered at Olin or other schools at Washington University.</p>

Course	Units	Primary or Suggested	Suggested Semester (note: schedules are subject to change)	Prerequisites (in addition to appropriate core courses)/Notes
MGT 521 Introduction to Entrepreneurship	3	Primary	Spring year 1	
FIN 531 Venture Capital and Private Equity	1.5	Primary	SP yr 1 or SP yr 2	Generally offered through PMBA program only; Prerequisites--At least one of the following recommended: FIN 500F, FIN 523B, FIN 549F, ACCT 503
MGT 511A Law and Business Management	1.5	Primary	SP yr 1, FL yr 1 or SP yr2	
MGT 511B Legal Issues at Business Stages	1.5	Primary		
MGT 524 Business Planning for New Enterprises ("The Hatchery")	3	Primary	Fall year 2	
MGT 500T Social Entrepreneurship	3	Suggested	SP yr 1 or SP yr 2	In partnership with School of Social Work
MGT 500U The Basics of Bio-Entrepreneurship	3	Suggested	Spring year 2	In partnership with Biology and Biomedical Sciences Permission of instructor required.
OB 561 Negotiation and Conflict Management	1.5	Suggested	SP yr 1, FL yr 2, SP yr 2	
OB 565 Leading Change	1.5	Suggested	SP yr 1 or SP yr 2	
MEC 538 Economics of the Organization	1.5	Suggested	SP yr 1 or SP yr 2	
MEC 538B Compensation, Incentives, & Organizations	1.5	Suggested	SP yr 1 or SP yr 2	MEC 538
Intellectual Property Law	1.5	Suggested		Offered by Law School
FIN 534 Advanced Corporate Finance I – Valuation	1.5	Suggested	SP yr 1, FL yr 2, SP yr 2	
Additional Information:				
Club/Organization: Entrepreneurship and Venture Capital Club				
CEL Programs: Taylor Community Consulting Project Other: Entrepreneurial Internship				